

Banc of America Securities LLC

Ron Sturzenegger
Managing Director—Head of Real Estate & Lodging
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AMB Property LP	\$325,000,000	Preferred Stock	April 28, 2008
Hatteras Financial Corporation	\$240,000,000	Common Stock	April 28, 2008
American Campus Communities	\$230,000,000	Common Stock	April 17, 2008
Crow Holdings Realty Partners IV LP	\$200,000,000	Unsecured Debt	February 27, 2008
Colonial Realty Limited Partnership	\$175,000,000	Unsecured Debt	January 8, 2008
Greenfield Acquisition Partners V LP	\$400,000,000	Unsecured Debt	January 3, 2008
Greenfield Land Partners II LP	\$175,000,000	Unsecured Debt	December 14, 2007
Crescent Resources LLC	\$1,525,000,000	Unsecured Debt	October 22, 2007
NRDC Acquisition Corporation	\$360,000,000	Common Stock	October 17, 2007
Marriott International Inc.	\$400,000,000	Preferred Stock	October 16, 2007
iStar Financial Inc.	\$800,000,000	Preferred Stock	October 10, 2007
National Retail Properties Inc.	\$103,760,000	Common Stock	October 10, 2007
Equity Residential	\$500,000,000	Unsecured Debt	October 5, 2007
Camden Property Trust	\$500,000,000	Unsecured Debt	October 4, 2007
Essex Property Trust Inc	\$200,000,000	Unsecured Debt	October 1, 2007
Hospitality Properties Trust	\$350,000,000	Preferred Stock	September 24, 2007
Liberty Property Trust	\$300,000,000	Preferred Stock	September 21, 2007
Centerpoint Properties Trust	\$250,000,000	Unsecured Debt	September 18, 2007
AIMCO Properties	\$1,350,000,000	Unsecured Debt	September 14, 2007
HRPT Properties Trust	\$250,000,000	Preferred Stock	September 11, 2007
Starwood Hotels & Resorts Worldwide Inc	\$400,000,000	Preferred Stock	September 6, 2007
Douglas Emmett Properties, LP.	\$100,000,000	Unsecured Debt	September 4, 2007
National Retail Properties Inc	\$250,000,000	Unsecured Debt	September 4, 2007
Realty Income Corporation	\$550,000,000	Preferred Stock	August 30, 2007
Cousins Properties Incorporated	\$600,000,000	Unsecured Debt	August 29, 2007
Brandywine Realty Trust	\$600,000,000	Unsecured Debt	June 29, 2007
Public Storage Inc.	\$150,000,000	Preferred Stock	June 27, 2007
Marriott International Inc.	\$350,000,000	Preferred Stock	June 20, 2007
HRPT Properties Trust	\$250,000,000	Preferred Stock	June 18, 2007
Northstar Realty Finance	\$150,000,000	Preferred Stock	June 12, 2007

BB&T Capital Markets

Craig Kucera
Equity Research - Real Estate
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BB&T Capital Markets

National Retail Properties, Inc.	\$250,000,000	Co Manager	September 4, 2007
Thornburg Mortgage, Inc.	\$68,750,000	Preferred stock	June 14, 2007
Thornburg Mortgage, Inc.	\$68,000,000	Co Manager	June 13, 2007
Equity One, Inc.	\$150,000,000	Co Manager	April 11, 2007
National Retail Properties, Inc.	\$142,025,000	Common stock	March 22, 2007
Cogdell Spencer Inc.	\$82,943,700	Common stock	March 19, 2007
Highwoods Properties, Inc.	\$400,000,000	Co Manager	March 19, 2007
Lexington Realty Trust	\$155,000,000	Preferred stock	February 9, 2007
Lexington Realty Trust	\$150,000,000	Co Manager	February 9, 2007

Paul Ingrassia
 Managing Director
 388 Greenwich Street, 32nd Floor
 New York, NY 10013



Sino-Ocean Land Holdings Ltd	\$151,700,000	Common Stock	April 18, 2008
HCP Inc	\$409,800,000	Common Stock	March 28, 2008
Alexandria Real Estate Eqs	\$250,000,000	Convertible Preferred	March 19, 2008
Japan Real Estate Investment	\$326,800,000	Common Stock	March 5, 2008
Suntec REIT	\$193,700,000	Convertible Debt	February 28, 2008
National Retail Properties Inc	\$234,000,000	Convertible Debt	February 27, 2008
Champion REIT (acquisition of Renaissance City Dvlp Co Ltd)	\$1,603,550,000	M&A	February 14, 2008
Duke Realty Corp	\$275,000,000	Preferred Stock	February 14, 2008
Digital Realty Trust Inc	\$345,000,000	Convertible Preferred	January 31, 2008
CapitaRetail China Trust	\$129,700,000	Common Stock	January 25, 2008
American General Finance Inc (acquisition of Equity One Inc-Certain Assets)	\$1,500,000,000	M&A	January 23, 2008
CapMan Hotels RE Ky (acquisition of NEP-39 Hotel Ppty Portfolio)	\$1,179,320,000	M&A	January 18, 2008
Citibank Leasing SA A M	\$569,800,000	Unsecured Debt	January 4, 2008
iStar Financial Inc	\$227,300,000	Common Stock	December 13, 2007
SL Green Realty Corp (acquisition of Undisclosed Manhattan Trophy)	\$1,575,000,000	M&A	December 3, 2007
Goodman Group	\$285,200,000	Preferred Stock	November 23, 2007
Premier Investment Corp	\$164,500,000	Common Stock	November 16, 2007
Ciputra Property PT	\$228,900,000	Common Stock	November 12, 2007
Tokyo Tatemono Co Ltd	\$177,500,000	Unsecured Debt	November 9, 2007
Gramercy Capital Corp (acquisition of American Finl Realty Trust)	\$3,075,630,000	M&A	November 5, 2007
Kenedix Inc	\$130,600,000	Unsecured Debt	November 2, 2007
BR Malls Participacoes SA	\$332,600,000	Common Stock	October 17, 2007
BR Malls Participacoes SA	\$330,800,000	Common Stock	October 17, 2007
Marriott International Inc	\$398,900,000	Unsecured Debt	October 16, 2007
Mitsubishi Estate Co Ltd	\$127,600,000	Unsecured Debt	October 12, 2007
Industrial & Infrastructure	\$147,500,000	Common Stock	October 10, 2007
iStar Financial Inc	\$800,000,000	Convertible Debt	October 10, 2007
National Retail Properties Inc	\$103,800,000	Common Stock	October 10, 2007
Godo Kaisha Koumyo (acquisition of Simplex Investment Advisors)	\$4,146,640,000	M&A	October 5, 2007

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Paul Ingrassia
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American Campus Comm Inc	\$100,600,000	Common Stock	October 3, 2007
Kimco Realty Corp	\$460,000,000	Preferred Stock	October 2, 2007
Kerry Properties Ltd	\$532,600,000	Common Stock	September 20, 2007
Alexandria Real Estate Eqs	\$220,800,000	Common Stock	September 19, 2007
Sagami Railway Co Ltd	\$173,600,000	Unsecured Debt	September 5, 2007
Realty Income Corp	\$549,000,000	Unsecured Debt	August 30, 2007
Japan Logistics Fund Inc	\$116,900,000	Common Stock	August 23, 2007
Puravankara Projects Ltd	\$212,800,000	Common Stock	August 9, 2007
Parkway Life REIT	\$243,700,000	Common Stock	August 3, 2007
Ascendas India Trust	\$339,600,000	Common Stock	July 25, 2007
Shenzhen Investment Ltd	\$167,700,000	Common Stock	July 25, 2007
C C Land Holdings Ltd	\$372,900,000	Common Stock	July 24, 2007
Omaxe Ltd	\$137,100,000	Common Stock	July 21, 2007
Algeco SA (acquisition of Williams Scotsman Int Inc)	\$2,242,270,000	M&A	July 19, 2007
CFS Retail Property Trust	\$167,700,000	Common Stock	June 28, 2007
Iguatemi Empresa de Shopping	\$102,700,000	Unsecured Debt	June 27, 2007
Public Storage Inc	\$172,500,000	Preferred Stock	June 27, 2007
Orco Property Group	\$229,700,000	Common Stock	June 14, 2007
Brookfield Asset Mgmt Inc (acquisition of Multiplex Ltd)	\$4,298,270,000	M&A	June 11, 2007
Realia Business SA	\$552,000,000	Common Stock	June 5, 2007

Credit Suisse

Eric Anderson
Managing Director
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New York, NY 10010-3629



BioMed Realty Trust	\$156,290,000	Common stock	April 17, 2008
HCP, Inc	\$409,750,000	Common stock	March 28, 2008
Digital Realty Trust	\$334,650,000	Convertible preferred	January 31, 2008
Digital Realty Trust	\$158,504,000	Common stock	October 16, 2007
Marriott International, Inc	\$400,000,000	Senior notes	October 16, 2007
HCP, Inc	\$600,000,000	Senior notes	October 10, 2007
Standard Pacific Group	\$100,000,000	Convertible senior notes	September 24, 2007
Liberty Property Trust	\$300,000,000	Senior notes	September 21, 2007
Starwood Hotels & Resorts	\$400,000,000	Senior notes	September 6, 2007
National Retail Properties	\$250,000,000	Senior notes	September 4, 2007
Public Storage	\$172,500,000	Preferred stock	June 27, 2007
Marriott International, Inc	\$350,000,000	Senior notes	June 20, 2007

Deutsche Bank Securities

Monte Koch
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American Campus Communities Inc.	\$230,000,000	Equity-Follow on	April 18, 2008
Medical Properties Trust Inc.	\$118,000,000	Equity-Follow on	March 19, 2008
Medical Properties Trust Inc.	\$75,000,000	Equity-Convertible Bonds	March 19, 2008
Health Care REIT Inc.	\$124,000,000	Equity-Follow on	March 4, 2008
St. Joe Company	\$600,000,000	Equity-PIPE	February 27, 2008
iStar Financial Inc.	\$227,000,000	Equity-Follow on	December 13, 2007
CapLease Inc.	\$75,000,000	Equity-Convertible Bonds	October 3, 2007
Kimco Realty Corporation	\$400,000,000	Equity-Preferred	October 3, 2007
Gramercy Capital Corporation	\$127,000,000	Equity-Block Trade	September 20, 2007
Duke Realty Corporation	\$300,000,000	Unsecured Debt	September 6, 2007
Anthracite Capital Inc.	\$100,000,000	Equity-Convertible Bonds	August 24, 2007
Murdock Realty LLC	\$350,000,000	Unsecured Debt	August 22, 2007
Anthracite Capital Inc.	\$56,000,000	Equity-Follow on	June 8, 2007
Equity Residential	\$1,000,000,000	Unsecured Debt	May 31, 2007

FTN Financial

Steven Snyder
 Managing Director & Group Head
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Equity Residential	\$1,500,000,000	Unsecured Financing
Highwoods Properties, Inc.	\$450,000,000	Unsecured Credit Facility
Highwoods Properties, Inc.	\$400,000,000	Senior Notes
CarrAmerica Realty Corporation	\$400,000,000	Unsecured Financing
Host Hotels & Resorts, Inc.	\$600,000,000	Unsecured Financing
Mid-America Apartment Communities, Inc.	\$200,000,000	Unsecured Financing
New Plan Excel/Centro	\$350,000,000	Unsecured Financing
Education Realty Trust, Inc.	\$100,000,000	Unsecured Financing
Parkway Properties, Inc.	\$140,000,000	Unsecured Financing
Phillips Edison & Company	\$375,000,000	Pooled Deed of Trust
Brandywine Realty Trust	\$600,000,000	Unsecured Financing
Equity One, Inc.	\$275,000,000	Unsecured Financing
Regency Centers Corporation	\$600,000,000	Revolving Credit Facility
Saul Centers, Inc.	\$150,000,000	Unsecured Financing
Vornado Realty Trust	\$1,000,000,000	Unsecured Financing
Reckson Associates Realty Corp.	\$500,000,000	Unsecured Financing
Washington Real Estate Investment Trust	\$200,000,000	Unsecured Financing
Avalon Communities	\$650,000,000	Revolving Unsecured Financing
BioMed Realty Trust, Inc.	\$500,000,000	Unsecured Financing
Health Care REIT, Inc.	\$700,000,000	Unsecured Financing
Archstone-Smith	\$600,000,000	Unsecured Financing
CapitalSource	\$414,000,000	Common Stock
Alexandria Real Estate Equities, Inc.	\$600,000,000	Term Loan
Alexandria Real Estate Equities, Inc.	\$800,000,000	Revolving Unsecured Financing
CBL & Associates Properties, Inc.	\$100,000,000	Secured Credit Facility
Equity Inns	\$150,000,000	Unsecured Financing
Equity Office Properties Trust	\$340,000,000	Unsecured Financing
EastGroup Properties, Inc.	\$175,000,000	Unsecured Financing
Gladstone Commercial Corporation	\$75,000,000	Unsecured Financing
Colonial Properties Trust	\$100,000,000	Unsecured Financing
Colonial Properties Trust	\$100,000,000	Term Loan
Trizec Properties, Inc.	\$750,000,000	Unsecured Financing
Corporate Office Properties Trust	\$500,000,000	Unsecured Financing
Developers Diversified Realty Corporation	\$1,200,000,000	Unsecured Financing
Medical Properties Trust Inc.	\$136,000,000	Common Stock Underwriter

Goldman, Sachs & Co., Inc.

Andy Jonas
Managing Director
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Simon Property Group	\$1,500,000,000	Unsecured Debt	May 12, 2008
ProLogis	\$549,500,000	Convertible Debt	May 1, 2008
ProLogis	\$600,000,000	Unsecured Debt	May 1, 2008
HCP, Inc	\$409,750,000	Equity Offering	March 28, 2008
HCP, Inc	\$149,940,000	Equity Offering	March 26, 2008
HCP, Inc	\$303,030,000	Equity Offering	October 2, 2007

J.P. Morgan Securities

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Co-Head-General Industries
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AMB Property Corporation	\$325,000,000	Unsecured Debt	April 28, 2008
Entertainment Properties Trust	\$116,350,000	Common stock	March 27, 2008
Entertainment Properties Trust	\$86,250,000	Preferred stock	March 27, 2008
Alexandria Real Estate Equities, Inc.	\$250,000,000	Preferred stock	March 19, 2008
Entertainment Properties Trust	\$86,940,000	Common stock	October 9, 2007
First Industrial Realty Trust, Inc.	\$150,000,000	Unsecured Debt	May 1, 2007

KeyBanc Capital Markets

David Gorden
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KeyBanc
 Capital Markets



American Campus Communities Inc	\$100,000,000	Term Loan	Pending
Cedar Shopping Centers, Inc.	\$150,000,000	Secured Revolver	Pending
Corporate Office Properties Trust	\$225,000,000	Construction Loan Facility	May 5, 2008
Inland Real Estate Corporation	\$100,000,000	Unsecured Revolver	April 22, 2008
American Campus Communities Inc	\$264,500,000	Common Stock	April 17, 2008
BioMed Realty Trust Inc	\$156,289,500	Common Stock	April 17, 2008
Medical Properties Trust Inc	\$82,000,000	Convertible Senior Notes	March 19, 2008
Medical Properties Trust Inc	\$135,987,500	Common Stock	March 19, 2008
Cogdell Spencer Inc.	\$100,000,000	Senior Term Facility	March 10, 2008
Cogdell Spencer Inc.	\$150,000,000	Secured Revolver	March 10, 2008
Cogdell Spencer Inc.	\$247,000,000	Buy-Side Advisory	March 10, 2008
Health Care REIT Inc	\$124,320,000	Common Stock	March 5, 2008
Cogdell Spencer Inc.	\$55,000,000	Common Stock - Private Placement	January 23, 2008
Entertainment Properties Trust	\$120,000,000	Secured Term Loan	October 26, 2007
DuPont Fabros Technology Inc	\$736,575,000	Common Stock	October 18, 2007
American Campus Communities Inc	\$100,625,000	Common Stock	October 4, 2007
Digital Realty Trust, Inc.	\$650,000,000	Unsecured Revolver	August 31, 2007
DuPont Fabros Technology Inc	\$475,000,000	Secured Revolver / Term Loan	August 7, 2007
BioMed Realty Trust Inc	\$750,000,000	Unsecured Revolver / Secured Term Loan	August 1, 2007
Ashford Hospitality Trust, Inc.	\$200,000,000	Preferred Stock	July 11, 2007
Lexington Realty Trust	\$225,000,000	Term Loan	June 1, 2007

Merrill Lynch

Jeffrey Horowitz
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EastGroup Properties, Inc.	\$51,700,000	Equity - Add-On	April 24, 2008
American Campus Communities, Inc.	\$264,500,000	Equity - Add-On	April 17, 2008
Westfield Group	\$1,100,000,000	Unsecured Debt	April 9, 2008
Alexandria Real Estate Equities	\$250,000,000	Convertible Preferred	March 19, 2008
Senior Housing Properties	\$135,674,450	Equity - Add-On	February 21, 2008
Annaly Capital Management	\$1,129,012,500	Equity - Add-On	January 23, 2008
Federal Realty Investment Trust	\$162,420,000	Equity - Add-On	December 20, 2007
Senior Housing Properties	\$114,050,000	Equity - Add-On	December 12, 2007
Chimera Investment Corporation	\$511,250,010	Equity - IPO	November 15, 2007
ProLogis	\$1,120,500,000	Convertible Debt	November 1, 2007
Digital Realty Trust	\$158,545,000	Equity - Add-On	October 16, 2007
Marriott International	\$400,000,000	Unsecured Debt	October 16, 2007
Annaly Capital Management	\$1,076,630,000	Equity - Add-On	October 11, 2007
Morgans Hotel Group	\$172,500,000	Convertible Debt	October 11, 2007
American Campus Communities, Inc.	\$100,625,000	Equity - Add-On	October 3, 2007
Kimco Realty Corporation	\$460,000,000	Preferred Stock	October 2, 2007
Alexandria Real Estate Equities	\$220,800,000	Equity - Add-On	September 19, 2007
HRPT Properties Trust	\$250,000,000	Unsecured Debt	September 11, 2007
Morgans Hotel Group	\$274,743,900	Equity - Add-On	July 19, 2007
Annaly Capital Management	\$756,700,000	Equity - Add-On	July 12, 2007
Ashford Hospitality Trust	\$200,000,000	Preferred Stock	July 11, 2007
Public Storage Inc.	\$172,500,000	Preferred Stock	June 27, 2007
Care Investment Trust	\$225,000,000	Equity - IPO	June 21, 2007
Marriott International	\$350,000,000	Unsecured Debt	June 20, 2007
Ventas, Inc.	\$1,089,855,000	Equity - Add-On	May 17, 2007
Pennsylvania REIT	\$287,500,000	Convertible Debt	May 2, 2007
Ashford Hospitality Trust	\$574,281,250	Equity - Add-On	April 18, 2007
Extra Space Storage	\$250,000,000	Convertible Debt	March 21, 2007
Host Hotels & Resorts, Inc.	\$600,000,000	Convertible Debt	March 19, 2007
Annaly Capital Management	\$776,250,000	Equity - Add-On	March 7, 2007
Hospitality Properties Trust	\$300,000,000	Unsecured Debt	March 7, 2007
Hospitality Properties Trust	\$575,000,000	Convertible Debt	March 1, 2007
Hospitality Properties Trust	\$317,500,000	Preferred Stock	February 15, 2007
Hospitality Properties Trust	\$274,100,000	Equity - Add-On	February 13, 2007
Lexington Realty Trust	\$155,000,000	Preferred Stock	February 9, 2007
DiamondRock Hospitality Company	\$332,916,375	Equity - Add-On	January 17, 2007
Alexandria Real Estate Equities	\$460,000,000	Convertible Debt	January 10, 2007
Public Storage Inc.	\$500,000,000	Preferred Stock	January 4, 2007

Morgan Keegan & Company, Inc.

Chris Kollme
First Vice President, Investment Banking
3050 Peachtree Rd., Ste. 701
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Morgan Keegan

Healthcare REIT	\$124,300,000	Common stock	March 4, 2008
Senior Housing Properties Trust	\$135,700,000	Common stock	February 20, 2008
Duke Realty	\$300,000,000	Preferred stock	February 13, 2008
Senior Housing Properties Trust	\$114,100,000	Common stock	December 11, 2007
HRPT Properties Trust	\$128,900,000	Common stock	October 15, 2007
Hospitality Properties Trust	\$350,000,000	Unsecured debt	September 24, 2007
HRPT Properties Trust	\$250,000,000	Unsecured debt	September 11, 2007
Realty Income Corp.	\$550,000,000	Unsecured debt	August 30, 2007
HRPT Properties Trust	\$250,000,000	Unsecured debt	June 18, 2007
Regency Centers Corp.	\$400,000,000	Unsecured debt	June 15, 2007

Morgan Stanley

Guy Metcalfe
Managing Director
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New York, NY 10036

Morgan Stanley

Capital Trust, Inc.	\$115,000,000	Common stock	March 24, 2008
HRPT Properties Trust	\$138,970,000	Common stock	October 16, 2007
Duke Realty Corporation	\$267,740,000	Common stock	September 27, 2007

Raymond James & Associates

Vivek Seth
Managing Director
880 Carillon Parkway
Seventh Floor, Tower III
St. Petersburg, FL 33716

RAYMOND JAMES®

BioMed Realty Trust	\$156,300,000	Sole Bookrunner Common	April 17, 2008
Saul Centers	\$75,000,000	Joint Bookrunner Preferred	March 20, 2008
Health Care REIT	\$124,300,000	Co-Manager Common	March 5, 2008
Senior Housing Properties Trust	\$135,700,000	Co-Manager Common	February 21, 2008
Senior Housing Properties Trust	\$114,100,000	Co-Manager Common	December 12, 2007
Dupont Fabros Technology	\$736,600,000	Co-Manager IPO	October 19, 2007
Digital Realty Trust	\$158,500,000	Co-Manager Common	October 17, 2007
National Retail Properties	\$103,800,000	Co-Manager Common	October 10, 2007
Kimco Realty Corporation	\$460,000,000	Co-Manager Preferred	October 2, 2007
Strategic Hotels & Resorts	\$11,500,000	Sole Bookrunner Preferred	September 25, 2007
Ashford Hospitality Trust	\$200,000,000	Senior Co-Manager Preferred	July 18, 2007
Public Storage, Inc.	\$150,000,000	Co-Manager Preferred	June 25, 2007

RBC Capital Markets

Natalie Nordin
Managing Director
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BioMed Realty Trust Inc.	\$156,290,000	Common Stock	April 17, 2008
Entertainment Properties Trust	\$116,355,000	Common Stock	March 27, 2008
Entertainment Properties Trust	\$86,250,000	Convertible Preferred Stock	March 27, 2008
Medical Properties Trust Inc.	\$75,000,000	Convertible Debt	March 20, 2008
Saul Centers Inc.	\$75,000,000	Preferred Stock	March 20, 2008
Medical Properties Trust Inc.	\$135,988,000	Common Stock	March 19, 2008
Senior Housing Properties	\$135,674,000	Common Stock	February 21, 2008
Senior Housing Properties	\$114,050,000	Common Stock	December 12, 2007
Digital Realty Trust Inc.	\$158,504,000	Common Stock	October 16, 2007
HRPT Properties Trust	\$128,866,000	Common Stock	October 16, 2007
Kimco Realty Corp.	\$460,000,000	Preferred Stock	October 2, 2007
Hospitality Properties Trust	\$350,000,000	Unsecured Debt	September 24, 2007
HRPT Properties Trust	\$250,000,000	Unsecured Debt	September 11, 2007
Ashford Hospitality Trust	\$200,000,000	Preferred Stock	July 11, 2007
Public Storage	\$172,500,000	Preferred Stock	June 27, 2007
HRPT Properties Trust	\$250,000,000	Unsecured Debt	June 18, 2007
Regency Centers Corp.	\$400,000,000	Unsecured Debt	June 5, 2007
Care Investment Trust Inc.	\$225,000,000	Common Stock	June 2, 2007

Robert W. Baird & Co.

Mark Decker, Sr.
Managing Director
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The logo for Robert W. Baird & Co. features the word "BAIRD" in a bold, white, serif font. The text is set against a black, parallelogram-shaped background that is tilted slightly to the right.

Hersha Hospitality Trust	\$59,400,000	Common Stock	May 13, 2008
BioMed Realty Trust, Inc.	\$156,289,500	Common Stock	April 17, 2008
Senior Housing Properties Trust	\$135,674,450	Common Stock	February 21, 2008
Investors Real Estate Trust	\$70,380,000	Common Stock	October 17, 2007
Washington Real Estate Investment Trust	\$59,200,000	Common Stock	June 1, 2007

Stifel, Nicolaus & Company, Inc.

Thomas Robinson
Managing Director
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Stifel, Nicolaus & Company, Incorporated

Hersha Hospitality Trust	\$60,180,000	Common Stock	May 12, 2008
BioMed Realty Trust, Inc.	\$156,290,000	Common Stock	April 17, 2008
Health Care REIT, Inc.	\$124,320,000	Common Stock	March 5, 2008
Senior Housing Properties Trust	\$135,674,000	Common Stock	February 21, 2008
Duke Realty Corporation	\$300,000,000	Preferred Stock	February 14, 2008
Thornburg Mortgage, Inc.	\$178,171,500	Convertible Preferred Stock	January 14, 2008
Thornburg Mortgage, Inc.	\$64,400,000	Common Stock	January 14, 2008
Senior Housing Properties Trust	\$114,050,000	Common Stock	December 12, 2007
HRPT Properties Trust	\$128,866,000	Common Stock	October 15, 2007
National Retail Properties, Inc.	\$103,760,000	Common Stock	October 10, 2007
Kimco Realty Corporation	\$460,000,000	Preferred Stock	October 1, 2007
Healthcare Realty Trust, Inc.	\$68,586,000	Common Stock	September 25, 2007
Hospitality Properties Trust	\$350,000,000	Senior Notes	September 24, 2007
HRPT Properties Trust	\$250,000,000	Senior Notes	September 11, 2007
Ashford Hospitality Trust	\$200,000,000	Preferred Stock	July 11, 2007
RAIT Financial Trust	\$40,000,000	Trust Preferred Securities	June 30, 2007
Care Investment Trust	\$225,000,000	Common Stock - IPO	June 22, 2007
HRPT Properties Trust	\$250,000,000	Senior Notes	June 18, 2007
Thornburg Mortgage, Inc.	\$79,062,500	Convertible Preferred Stock	June 14, 2007
Anthracite Capital, Inc.	\$67,562,500	Common Stock - Secondary	June 6, 2007

UBS Investment Bank

Jackson Hsieh
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DuPont Fabros Technology	\$737,000,000	Common stock	October 7, 2008
Hilton Hotels Corporation	\$26,000,000,000	Advisory	October 7, 2008
MGM Mirage	\$7,800,000,000	Advisory	September 7, 2008
SEGRO plc	\$2,900,000,000	Advisory	August 7, 2008
Duke Realty Corp	\$300,000,000	Preferred	February 14, 2008
Annaly Capital Management Inc	\$1,129,000,000	Common stock	January 23, 2008
Harrah's Entertainment Inc	\$27,800,000,000	Advisory	January 8, 2008
iStar Financial Inc	\$227,000,000	Common stock	December 13, 2007
Nationwide Health Properties	\$300,000,000	Unsecured Senior Debt	October 16, 2007
Annaly Capital Management Inc	\$936,000,000	Common stock	October 11, 2007
HCP Inc	\$600,000,000	Unsecured Senior Debt	October 10, 2007
Kimco Realty Corporation	\$460,000,000	Preferred	October 2, 2007
Duke Realty Corp	\$233,000,000	Common stock	September 28, 2007
Hospitality Properties Trust	\$350,000,000	Unsecured Senior Debt	September 24, 2007
Liberty Property Trust	\$300,000,000	Unsecured Senior Debt	September 20, 2007
HRPT Properties Trust	\$250,000,000	Unsecured Senior Debt	September 11, 2007
Duke Realty Corp	\$300,000,000	Unsecured Senior Debt	September 6, 2007
Annaly Capital Management Inc	\$658,000,000	Common stock	July 12, 2007
Public Storage	\$150,000,000	Preferred	June 27, 2007
HRPT Properties Trust	\$250,000,000	Unsecured Senior Debt	June 18, 2007

Wachovia Securities

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 Head of Real Estate Investment Banking
 Wachovia Securities
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WACHOVIA

Inland Real Estate Corporation	\$155,000,000	Loan Syndication	April 21, 2008
BioMed Realty Trust, Inc.	\$156,289,000	Common Stock	April 17, 2008
Westfield Holdings Limited	\$1,100,000,000	Unsecured Debt	April 10, 2008
Lexington Realty Trust Equity	\$530,000,000	Private Placement	March 31, 2008
Marshall Erdman & Associates	\$300,000,000	M&A Sellside	March 10, 2008
General Growth Properties, Inc.	\$250,000,000	Structured Finance	February 28, 2008
National Retail Properties, Inc.	\$234,035,000	Convertible Notes	February 28, 2008
Wells Operating Partnership II, L.P.	\$450,000,000	Loan Syndication	February 28, 2008
UDR, Inc.	\$240,000,000	Loan Syndication	February 21, 2008
Duke Realty Corporation	\$300,000,000	Preferred Stock	February 14, 2008
GMH Communities Trust	\$1,850,000,000	M&A Fairness Opinion	February 11, 2008
Boston Capital Real Estate Investment Trust	\$260,000,000	M&A Sellside	January 15, 2008
Apartment Investment and Management Company	\$202,000,000	Equity Private Placement	January 3, 2008
Behringer Harvard Funds	\$1,431,000,000	M&A Buyside	January 3, 2008
Strategic Hotels & Resorts, Inc.	\$160,000,000	Equity Private Placement	January 3, 2008
Behringer Harvard Funds	\$500,000,000	Loan Syndication	December 11, 2007
Edens & Avant Investments	\$200,000,000	Limited Partnership	November 30, 2007
		Loan Syndication	
Duke Realty Corporation	\$300,000,000	Loan Syndication	November 13, 2007
Federal Realty Investment Trust	\$200,000,000	Loan Syndication	November 9, 2007
UDR, Inc. Equity	\$600,000,000	Private Placement	November 7, 2007
Post Properties, Inc.	\$150,000,000	Loan Syndication	November 2, 2007
ProLogis Convertible	\$1,120,500,000	Notes	November 1, 2007
SL Green Realty Corp.	\$250,000,000	Loan Syndication	October 19, 2007
Dupont Fabros Technology, Inc.	\$736,575,000	Common Stock	October 18, 2007
Marriott International, Inc.	\$400,000,000	Unsecured Debt	October 16, 2007
Morgans Hotel Group	\$172,500,000	Convertible Notes	October 11, 2007
Aliante Station, LLC	\$430,000,000	Loan Syndication	October 5, 2007
Apple Hospitality Five, Inc.	\$685,000,000	M&A Sellside	October 5, 2007
Kimco Realty Corporation	\$400,000,000	Preferred Stock	October 2, 2007
Hospitality Properties Trust	\$350,000,000	Unsecured Debt	September 24, 2007
Liberty Property Trust	\$300,000,000	Unsecured Debt	September 20, 2007
BRE Properties, Inc.	\$800,000,000	Loan Syndication	September 18, 2007
HRPT Properties Trust	\$250,000,000	Unsecured Debt	September 11, 2007

Wachovia Securities *(continued)*

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Starwood Hotels & Resorts Worldwide, Inc.	\$400,000,000	Unsecured Debt	September 6, 2007
National Retail Properties, Inc.	\$250,000,000	Unsecured Debt	September 4, 2007
Piedmont Operating Partnership, LP	\$500,000,000	Loan Syndication	August 31, 2007
Spirit Finance Corporation	\$3,400,000,000	M&A Sellside	August 3, 2007
UDR, Inc.	\$600,000,000	Loan Syndication	July 27, 2007
Isle of Capri Casinos, Inc.	\$1,350,000,000	Loan Syndication	July 26, 2007
Morgans Hotel Group	\$274,744,000	Common Stock	July 19, 2007
Ashford Hospitality Trust, Inc.	\$200,000,000	Preferred Stock	July 11, 2007
SL Green Realty Corp.	\$1,250,000,000	Loan Syndication	June 28, 2007
Public Storage, Inc.	\$150,000,000	Preferred Stock	June 27, 2007
Colonial Properties Trust	\$500,000,000	Loan Syndication	June 21, 2007
Colonial Properties Trust Equity	\$1,491,000,000	Private Placement	June 20, 2007
HRPT Properties Trust	\$250,000,000	Unsecured Debt	June 18, 2007
GNLV, Corp.	\$545,000,000	Loan Syndication	June 14, 2007
Sunstone Hotel Investors, Inc.	\$250,000,000	Convertible Notes	June 13, 2007
Riviera Holdings Corporation	\$245,000,000	Loan Syndication	June 8, 2007
Pinnacle Entertainment, Inc.	\$385,000,000	Unsecured Debt	June 5, 2007